



Major Events – Relevant Assignments



London 2012:

Chair of Audit Committee	(Martin Stewart)
Chief Executive	(Paul Deighton)
Client Services Director	(Ty Speer)
Commercial Director	(Chris Townsend)
Director of Ceremonies, Culture & Education	(Bill Morris)
Director of Cultural Olympiad	(Ruth Mackenzie)
Director of Games Operations	(Doug Arnot)
Director of Health & Safety	(Julian Lindfield)
Head of Brand & Marketing	(Amanda Jennings)
Head of Education	(Nick Fuller)
Head of Government Relations	(Nicky Hughes)
Head of Health & Safety	(Liz Bennett)
Head of Media and Public Relations	(Joanna Manning-Cooper)
Head of Risk Assurance	(John Way, Mary Hardy)
Head of Security Workforce Programme	(James Hawkins)
Head of Web	(Alexander Balfour)
Procurement Director	(Gerry Walsh)

Olympic Delivery Authority:

Chair	(John Armitt)
Director of Venues & Facilities Management	(Brian Gray)



DCMS:

Director General London Olympics	(Jeremy Beeton)
Director of the Olympic Games PSU	(David Howarth)
Finance & Programme Director London Olympics	(David Goldstone)



London Development Agency:

Director of Corporate Finance	(Caroline Mikardo)
Finance Director	(Deborah Hindson)
Head of Media and Public Affairs	(Daniel Hodges)
Head of Programme Management, Olympic Legacy	(Rachel Massey)
Programme Directors, Olympic Legacy	(Richard Brown & Isobel Leaviss)
Programme Managers	(Derek Newman, Mark Channon & Andrew Lomas)
Project Manager – Delivery	(Fatima Choudhury)





Olympic Park Legacy Company:

Chair	(Margaret Ford)
Chief Executive	(Andrew Altman)
Chief of Media & Public Affairs	(Victoria O'Bryne)
Director of Events & Animation	(Clive Little)
Director of Venues	(Peter Tudor)
Head of Estates & Facilities Management	(*ongoing)
Operations Director for Parklands & Public Realm	(*ongoing)



Volvo Ocean Race:

Commercial Partnerships Managers	(Inigo Cabrerizo & Sharon Tuff)
Operations Director	(Heather Sherer)



Glasgow 2014 Commonwealth Games:

Chief Executive	(David Grevemberg)
Director of Operations	(David Grevemberg)
Head of Sport	(Greg Warnecke)



England 2018 - FIFA World Cup:

Chief Executive	(Andy Anson)
Chief Operating Officer	(Simon Johnson)
Director of Campaign Operations	(Jane Bateman)
Director of Commercial & Marketing	(David Magliano)
Director of Communications	(Kris Dent)
Director of Technical Bid	(Ian Riley)



Vancouver 2010 Bid Corporation:

Chief Executive Officer	(Donald Calder)
Chair & CEO	(Jack Poole)
Chief Operating Officer	(John Furlong)
VP, Financial Control, Admin, Project Management	(Terry Wright)
VP, Marketing & Corporate Sponsors	(Linda Ogllov)
VP, Partner Relations & Secretary to the Board	(Dorothy Bryne)

Vancouver Organizing Committee for the 2010 Olympic and Paralympic Winter Games (VANOC):

Chief Executive Officer	(John Furlong)
Executive VP, CEO Office	(David Guscott)
Senior VP, Revenue, Marketing & Communications	(Dave Cobb)
Senior VP, Sports	(Cathy Priestner Allinger)
Senior VP, Technology & Systems	(Ward Chapin)
Senior VP, Venue Development	(Steve Matheson (since resigned))
Senior VP, Human Resources	(Donna Wilson)



Toronto 2015 Pan American Games:

Chief Executive Officer	(Ian Troop)
Chief Financial Officer	(*ongoing)
SVP, Human Resources	(*ongoing)
SVP, Infrastructure	(*ongoing)
SVP, Marketing & Business Development	(*ongoing)



Rio 2016:

Administrative General Manager	(Daiane Gomes)
Chief Administration Financial Officer	(Fernando Ramos Nóbrega)
Chief Operations Officer	(Roderlei Generali)
Commercial Director	(Maggie Sanchez)
Commercial Negotiations Director	(*ongoing)
Deputy Business Manager	(*ongoing)
Director of Procurement	(Luis Fernando Cotrim)
Head of Accommodation	(*ongoing)
HR Director	(Henrique Gonzalez)
Licensing, Retailing & Concessions GM	(Sylmara Multini)
PMO Controls Manager	(Leandro Ventura)
PMO Planning Manager	(Elisabete Saman)
President's Assistant	(Renata da Silva)



Canadian Olympic Committee:

Chief Executive Officer	(Jean Dupre)
Chief Operating Officer	(Chris Overholt)



Coca Cola (Russia):

Torch Relay Manager (for Sochi 2014)	(*ongoing)
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DCMS – Government Olympic Executive

Salary packages for these roles will be designed to attract world-class candidates

The London 2012 Olympic Games and Paralympic Games represent a unique opportunity for London to deliver spectacular Games and to create a lasting legacy. The redevelopment of the Lower Lea Valley, home to the Olympic Park, is one of the UK's largest and most complex construction programmes, being delivered to a fixed deadline under constant Parliamentary and media scrutiny by the Olympic Delivery Authority (ODA). To work with the ODA, the Department for Culture, Media and Sport (DCMS) has created the Government Olympic Executive to act as a strong and intelligent client within Government, providing challenging but supportive oversight of the Government's interest in the construction programmes and all other aspects of the Games.



Director General

Ref ZL/14985

- Responsible to the Secretary of State through the Permanent Secretary as the focal point of the Government's 2012 activity, building a strong, multi-disciplinary division of c. 40.
- Act as an 'intelligent client' focused on ensuring the Government's objectives for the Games and its legacy are met to time and on budget.
- Working through strong relationships with all stakeholders involved including the ODA, the London 2012 Organising Committee, the British Olympic Association, the Treasury, Transport for London and the Mayor's office.

The Candidate:

- You will have been the client or lead director based any where in the world. Experience of
- High intellect and ability to work effectively
- Practical and creative with first class leadership internally and externally.



Finance & Programme Director

Ref MGF/14987

- Assess and challenge all financial issues surrounding London 2012 and develop strong relationships with stakeholders and delivery bodies to ensure this challenge adds value.
- Build a world-class finance function that can develop and maintain a robust plan for the Government's contribution to the Games and provide commercial challenge to the ODA and the London 2012 Organising Committee, including appropriate project scrutiny and approval.
- Identify risks within the London 2012 programme and ensure the development of a robust risk management plan.

The Candidate:

The England bid to host the FIFA World Cup 2018

Not something you should pass



Bid Chief Executive

Lead the Bid to bring the biggest sporting event in the world to England

The BidCo:

- An entirely new company will be set up with the single mission of winning the Bid to host the World Cup in England in 2018.
- The aim is to secure a majority vote of 13 from the FIFA Executive Committee through the delivery of a technical bid and campaign that exceeds all FIFA's expectations.
- The Bid intends to ensure a profound and lasting legacy in football is left both domestically and in the countries of the developing world, from grassroots to elite level.

The Role:

- To create and lead an exceptionally talented and cohesive team with diverse skills and backgrounds.
- Build and maintain effective relationships with a wide range of stakeholders with competing demands both nationally and internationally.
- Lead on the delivery and presentation of the Bid in accordance with FIFA's requirements, ensuring the Bid will leave a lasting legacy worldwide.

The Person:

- Demonstrable track record in leading organisations and successfully delivering major programmes or campaigns on an international platform.
- Personal characteristics must include the ability to guide a high profile organisation in a multi-stakeholder, multi-cultural environment.
- Exceptional team building and leadership qualities, communication and presentation skills with the vision, courage and determination to deliver a successful bid.

Chief Operating Officer

- Responsible for ensuring efficient day-to-day operations and coordination of the Bid Team, Executive for the Chief Executive in their absence.
- Develop an effective, cohesive infrastructure, including management information systems, which provides sufficient support to the functional heads and facilitates growth.
- With the Chief Executive develop an annual business plan and budget. Provide expert decision making support and build strong working relationships internally.

Director Technical Bid

- Ultimately responsible for the creation, coordination and delivery of all elements in the Technical Bid document by Autumn 2010.
- Develop harmonious relationships with key stakeholders such as FAs, LAs, host cities and support service providers to gather relevant information and support for the Bid.
- Work hand in hand with the campaign team to secure the maximum political backing and buy-in for the 2018 World Cup Bid and Bid Document.

Director Communications

- Lead, develop and direct an innovative communications strategy aimed at building the profile, image, awareness and credibility of the Bid to the local, national and international population.
- Proactively manage all PR and media relations and advise the Senior and Junior Executive on all communications matters.
- Create and deliver the successful launch of the Bid brand and logo, ensuring that the brand values are shared and that all messages are consistent.

Visit <http://england2018.odgers.com> or for a confidential discussion please call Simon Cummins +44 (0) 207 529 3080.

make an impact like never before



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Marketing Director London

2008 is an Olympic year and London 2012's Olympiad will begin after the closing ceremony in Beijing. London 2012 is already a truly unique global brand – and now we need an exceptional, highly experienced marketer who can lead our marketing strategy and implement a comprehensive marketing plan that captures the values and vision of the Games.

Needless to say, this is a pivotal role within The London Organising Committee of the Olympic and Paralympic Games – the organisation responsible for staging the Games and committed to ensuring the world's most prestigious sporting event inspires people right across the UK. It will involve working closely with a wide range of stakeholders to



London 2012 is a Great event you want to apply for? Apply for diversity, equality, and inclusion.

Chief Executive

London Organising Committee for the Olympic Games

A role of the greatest national importance for an outstanding and visionary leader

London Organising Committee of the Olympic Games (LOCOG):

- Chaired by Lord Coe, LOCOG is the organisation which will deliver the commitments made in Singapore to provide the best ever Olympic Games and Paralympic Games in London in 2012.
- LOCOG has full executive responsibility for the preparations and staging of the Olympic Games and Paralympic Games.
- The organisation is almost entirely privately financed and is working closely with the IOC, the Government, the Mayor of London, GLA/LDA, the BOA, the BPA, sporting federations & bodies, corporate UK and the newly created Olympic Delivery Authority (ODA).

The Task:

- The first task of the Chief Executive is to create and lead an exceptionally talented team with diverse skills and backgrounds.
- Develop a plan and budget consistent with the seven year Olympic Development Plan and deliver the Olympic Games and Paralympic Games to an exceptional standard, on time and to budget.
- The CEO must be hands on and able to operate effectively, initially in a small team but later, to lead a large, diverse and high profile organisation with a budget of circa £2 billion.
- Ensure the long term legacy of the Games and satisfy the varying demands of diverse stakeholders.

The Person:

- Exceptional team building and leadership qualities, communication and presentation skills. The ability to guide and lead a truly international organisation equivalent in scale to a major plc.
- Strong track record in leading large, complex organisations, significant corporate marketing experience and good financial skills are all important.
- Personal characteristics must include the experience and personality to work effectively with Government, the ODA, and a diverse range of stakeholders.
- An interest in sport and a firm belief in the ideals of the Olympic Movement, coupled with vision, courage and the determination to deliver a unique, demanding and high profile seven year project.

ODGERS RAY & BERNDTSON
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If you are interested or would like to suggest possible candidates, please contact:
Richard Boggs-Rolle at ceolondon2012@odgers.com
Further details are at: www.odgers.com/ceolondon2012. Please apply by Monday 10th October 2005.
www.odgers.com





Director of Venues and Facilities Management

Olympic Delivery Authority

Significant six figure package



The Olympic Delivery Authority (ODA) is responsible for creating and delivering the new venues and infrastructure for the 2012 Olympic Games and Paralympic Games that are fit for purpose, safe and secure, but will also provide a lasting legacy for future generations.

The construction programme for the Games' venues will begin in earnest in 2008. The Director of Venues and Facilities Management will be the key director-level interface on venues' operability with the Organising Committee (LOCOG) for the majority of ODA constructed venues and infrastructure are fully integrated and compatible in the run up to the Games in 2012.

You will have a track record of initiating, delivering, and integrating operational performance in complex multi-facility venues. You will have strong planning, organisational and logistical skills on a big scale. You will be able to appreciate the extent of the overall operational delivery requirements and the programme's absolute deadline, but also have an eye for detail and be forward thinking, anticipating challenges and

Chair, Olympic Delivery Authority

The Olympic Delivery Authority (ODA) is responsible for delivery of a major programme of capital investment associated with the 2012 Olympic and Paralympic Games. The redevelopment of the Lower Lea Valley, home to the Olympic Park, is one of the UK's largest and most complex construction programmes. It is being delivered by the ODA to a fixed deadline under Parliamentary and media scrutiny.



profile, fast-moving and will be comfortable and rapidly evolving responsibilities will not lose sight of the 2012 mission.

London2012.com/jobs reference ODA 141. Phone 020 7529 1080. A diverse workforce.

The Role

- Reporting to the Secretary of State for Culture, Media and Sport as Chair of this high-profile capital programme delivery organisation.
- Leading the ODA Board, guiding the strategic direction, building positive relationships with stakeholders, and representing the ODA with the media.
- Working with the ODA to ensure that all necessary resources are in place for the 2012 budget and to spe

The Candidate

- Proven track record of success in leading and delivering major projects in complex situations involving many stakeholders.
- Significant leadership and management experience gained at board level in large-scale organisations, where

Commercial Director

London Organising Committee of the Olympic Games

LOCOG is launching the largest commercial programme ever seen in the UK



LOCOG:

- LOCOG is the organisation which will deliver the commitments made in Singapore to provide the best ever Olympic Games and Paralympic Games in London in 2012. It has full executive responsibility for the strategic direction, planning, fundraising and daily operations of the Games.
- The organisation is also working with the IOC, the Government, the BFA, sporting Federations
- Reporting to the CEO LOCOG, the Director will be to secure the 2012 Games through a broad range of LOCOG senior managers

The Task:

- Provide strategic direction and lead a team of highly talented professionals in the execution of a complex set of commercial plans.
- Oversee the implementation of a sophisticated range of marketing, sponsorship, merchandising and ticketing sales programmes designed to

The Person:

- A high flyer at the top of their profession. A team player, currently in a Board level commercial or marketing role in a major corporate. Background in a marketing orientated, customer facing organisation preferred.
- Outstanding commercial skills, experienced in delivering to significant commercial projects.
- Age with the ability to build and maintain relationships.
- The opportunity to work in a dynamic, fast-moving environment, sport, and to make a significant contribution to the success of the Games.

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Director of Operations

Attractive salary and benefits package

Since the first Commonwealth Games in 1930, Scotland has been an integral part of the Commonwealth Games movement. The 2014 Commonwealth Games will be an unforgettable experience, and it will make a statement to the world about the kind of country Scotland has become.

Glasgow 2014, The Games' Organising Committee (OC) is responsible for delivering the programme of 17 sports at 13 venues over the 11 days of the Games in 2014. The OC is looking for a Director of Operations who will plan, manage and oversee the Operations Department of Glasgow 2014, which is responsible for the delivery of all services to Athletes and Officials, covering elements such as; Sports Programme, Venue Development and Overlay, Village development and fit-out, Security, Transportation, Accreditation, Medical services, Technology, Ceremonies and Cultural activities and all Games time support services.



The Role:

- Develop and deliver the integrated operational planning process, model venue operating plans and produce venue-specific operating plans.
- Responsible for time and cost management of operations leading up to and during the Games.
- Co-ordinate the effective planning and delivery of key services including security, transport, environmental awareness, ensuring the seamless integration of the Games into the City.

The Candidate:

- Evidence of significant experience of financial management and commercial awareness and able to demonstrate considerable experience of leading a multi-disciplinary team
- Must have a proven track record in management and simultaneous delivery of multiple major projects, with strong analytical, problem solving, leadership and people management skills
- An understanding of the formal mechanism and complex relationships that will make up the decision making process of the Organising Committee. Can identify the relevant stakeholders and develop relationships in order to effectively deliver the Games plans.

Please reply in confidence with full career, current salary details quoting reference IMM/27779 or go to www.odgers.com/27779

Closing date for applications is 12 April 2009



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Executive Search

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Head of Media and Public Affairs



London **Excellent Package**

The London Development Agency (LDA) is the executive arm of the Mayor's office. It is the capital's economic development body, promoting London's smooth running, inclusive and sustainable economic development and regeneration. Investing over £300 million a year, the LDA works in partnership with business, government and the community to create a better city. With Wembley, Kings Cross, the Thames Gateway Development and the 2012 Olympics on the agenda, this is an exciting opportunity to head the media and public affairs function of the organisation at the heart of London.

- Proactively manage the LDA's relationships with key stakeholders including the Mayor's office, Assembly and National Government;
- Lead the programme of reputation management work for the LDA, with a particular focus on the media profile of the organisation and its key senior Directors;
- Develop and manage a multi-disciplinary team, engendering a can-do culture, fast response and personal accountability.
- Demonstrate significant experience of managing a media and public affairs function in a complex, multi stakeholder environment, liaising with individuals at a senior level, often in the public eye;
- Have stature, credibility, strong interpersonal skills, and an ability to act as an ambassador for the LDA with stakeholders, partners and the media;



Director of Corporate Finance

Six Figure Package



The London Development Agency (LDA) is the executive arm of the Mayor's office. It is the Capital's economic development body, promoting London's sustainable economic development and regeneration. Investing over £400m a year, the LDA works in partnership with business, government and the community to create a better city. The delivery of a lasting legacy from the Olympic games is a key LDA responsibility.

The LDA seeks to appoint a first class Finance Director to provide financial leadership and ensure strong business practices across the organisation.

- Oversee the corporate financial planning process and control
- Manage all strategic elements of finance and conduct due diligence on partner organisations and contractors
- Track record of corporate financial planning and the treasury function

with a clear understanding of

areness, creative technical ability and solutions to complex financial challenges. ion and relationship building skills.

at us quoting APS/19107.

MAYOR OF LONDON

Head of Sport

Glasgow 2014 Commonwealth Games



Glasgow **Attractive salary and benefits package**

Since the very first Commonwealth Games in 1930, Scotland has been an integral part of the Commonwealth Games movement. Glasgow has a long history of successfully staging major sporting and cultural events. The 2014 Commonwealth Games will be an unforgettable experience, and it will make a statement to the world about the kind of country Scotland has become. Glasgow 2014, The Games' Organising Committee is looking for a Head of Sport to be responsible for developing the sport strategy for the Games. They plan to lead the strategic planning and to instigate processes Central to this role is the fostering of

The Role:

- Effectively plan, manage and co-ordinate the sport functional area. Consider the structure for the implementation of the programme and associated activities
- Instigate the development of sport programmes including taking responsibility for coordinating observer programmes, Sport information, Sport program and sports equipment.
- Maintain communication and foster relationships with the CGF and international sports federations



Director

Culture, Ceremonies and Education



London Organising Committee for the Olympic Games **c. £100,000**

Deliver the ambitious, creative vision for all Cultural, Ceremonial and Educational aspects of the London 2012 Olympic and Paralympic Games. Embracing all art forms across the UK, the programme has four main themes: connecting the world, celebrating youth and diversity, creating cultural and community legacy and developing sustainable relationships between the Arts, Education and Sport.

- Raise sustainable funding and supervise a multi-million pound budget, and oversee the development and delivery of key areas including legal, financial, production, operations and marketing.
- Build effective, long-lasting partnerships with key stakeholders such as Government agencies, cultural, educational and commercial bodies.
- Reporting to the Chief Executive, create, lead and manage an operation to execute the programme to time and budget.
- Proven success in managing a complex organisation within relevant sectors, where strategic leadership and delivery has been key.
- Outstanding interpersonal skills, able to operate at all levels across diverse cultural boundaries, with a consensual yet authoritative style.
- Highly commercial operator, with a passion for the Arts and a drive to make the most imaginative projects become reality.

Please apply with full CV, quoting reference SPC/8844ST. Closing date for applications Monday 24th October 2005. Further details at: www.odgers.com/8844 email: nfp.response@odgers.com

www.odgers.com

Director of Finance (Projects) Six Figure Package

Ref: APS/18103



The London Development Agency (LDA) is the executive arm of the Mayor's office tasked with delivering some of London's most exciting and challenging land and property development projects. These projects, including the acquisition of land required for the Olympic Park, are highly complex and range in value from single millions to large scale development projects in the hundreds of millions.

- Be an experienced commercial finance professional with expertise in PPP and PFI arrangements;
- Be a relationship builder with a good track record in the control, evaluation and financing of complex £multi-million projects;
- Have good analytical and problem solving abilities, with strong influencing skills. Qualified accountant with significant PQE.

Please see www.odgers.com/18103 for a candidate brief containing applications details, or contact us quoting /18103.

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Closing date is Friday 14th September 2007.

We value diversity. We guarantee to interview disabled applicants who meet the job requirements.



The London Olympic and Paralympic Games Director, Programme Support



Six Figure Package

Staging the London Olympic and Paralympic Games requires the successful execution of a major and complex programme of projects. This is coordinated by the Olympic Board, a partnership of four key stakeholders: the Secretary of State for Culture, Media and Sport (DCMS), the Mayor of London, the Chair of the British Olympic Association and the Chair of The London Organising Committee of the Olympic Games. The Director of the Programme Support Unit will lead a small team reporting progress to the Olympic Board, against the Olympic Programme.

The Task:

- Develop and maintain an overview of Olympic Games projects.
- Provide timely and accurate information on progress, costs, risks, benefits and emerging issues to the Olympic Board and Steering Group.
- Work in partnership with other programme offices across the Olympic Games Programme.
- Provide highly effective secretariat services to the four key stakeholders.

The Person:

- Track record of successful delivery in a complex, multi-party, time-driven environment.
- Effectively managed a programme support unit on a significant programme.
- Accomplished relationship manager, lateral thinker and effective collaborator, with the most senior of stakeholders.
- Experience of programme management best practice, with excellent forecasting and planning skills.

This is a fixed term appointment as a member of DCMS staff. A candidate pack can be downloaded from www.odgers.com under reference number 18103.

England Bid to Host the FIFA World Cup 2018



Not something you should pass

England 2018 Ltd is an entirely new company which is being set up with the single mission of winning the Bid to host the FIFA World Cup™ in England in 2018. The aim is to secure a majority vote from the FIFA Executive Committee through the delivery of a technical bid and campaign that exceeds all FIFA's expectations. The Bid intends to leave a profound and lasting legacy in football nationally and internationally.

Director of Campaign Operations

The role:

- Ensure the delivery of the Bid campaign, by working in partnership with all Bid functions to ensure the campaign is on track and to budget.
- Develop, co-ordinate and execute all events and stakeholder meetings within England and in particular with key strategic influencers globally.

The person:

- Proven track record of successfully delivering complex programmes or campaigns on an international scale to immovable deadlines.
- Strategic thinker experienced in building and maintaining effective international relationships across non-traditional boundaries.

To apply please visit: <http://england2018.odgers.com>

Director of Government Liaison

The role:

- Ensure Government at a central, regional and local level delivers on all of the guarantees required by FIFA as part of the technical bid document.
- Keep Government and all governing bodies tightly aligned to the message, and messaging, of the Bid. Ensure Government support is retained throughout the bid process.

The person:

- Successful track record of ensuring government departments deliver on set agendas. Ability to advise senior officials and to challenge when appropriate.
- Excellent understanding of the political and government processes in England, and demonstrable track record in having achieved effective lobbying and influencing in those environments, in particular Whitehall.

Head of Marketing and Commercial

The role:

- Create and implement the brand strategy and ensure the brand values are clearly understood, embraced and consistently communicated by all internal and external stakeholders.
- Design, develop and execute a sophisticated range of marketing, sponsorship, VIK and merchandising programmes designed to generate significant income.

The person:

- Track record of brand innovation. Proven ability to grow, nurture and launch new brands to a wide range of stakeholders. Skilled at communicating and leveraging the true value of a brand.
- Strategic thinker with extensive experience of driving creative marketing campaigns through a variety of different platforms.

Client Services Director

London 2012 Organising Committee

World class partner and sponsor programme management



London Organising Committee of the Olympic Games and Paralympic Games:

- The London 2012 Organising Committee is the organisation which will deliver the commitments made in Singapore to provide the best ever Olympic Games and Paralympic Games in London in 2012. It has full executive responsibility for the strategic direction, planning, fundraising and daily operations of the Games.
- The organisation is almost entirely privately financed and is working closely with the IOC, the Government, the Mayor of London, GLAADA, the BGA, the BPA, sporting federations & bodies, corporate UK and the ODA.
- The London 2012 Organising Committee has launched the largest commercial programme ever seen in the UK and aims to raise over £500m from sponsorship in addition to more than £1bn that will come from other revenue sources. A world class Client Services Director who will be at the heart of this programme and responsible for delivering the highest level of service to the Organising Committee's partners and sponsors is now sought.

The Task:

- Determine and implement the overall client service vision and strategy. Deliver to the expectations of Tier 1 Partners and Tier 2 and 3 Sponsors that will enable partnering and sponsoring companies to successfully and appropriately leverage their association with London 2012.
- Assemble a team of talented, qualified and motivated individuals who can deliver outstanding results, providing levels of service that exceed all expectations.
- Manage the successful relationship between the Organising Committee and the IOC ensuring that the IOC's expectations and objectives are met. Develop proactive and productive relationships with the IOC's top sponsors. Establish relationships with other business partners, sponsors and stakeholders alike.
- Reporting to the Commercial Director to develop a successful Client Services strategy and work collaboratively with all internal departments to ensure effective delivery of all aspects of the commercial plan and continuity of message.

The Person:

- Exceptional leader and people manager with a proven track record of client service management, change management and team leadership, who is comfortable working to tight deadlines and under pressure.
- Organised manager of process and client service delivery methods with a meticulous understanding of end to end service support requirements. Ensures client contact processes are followed through at every stage and programmes delivered to the highest standards of precision.
- Confident presenter with excellent client facing skills, able to demonstrate gravitas and credibility when dealing with sponsors and partners, ensuring confidence is established and commitments delivered.
- Empathetic with the values of the Olympic movement and the opportunity London 2012 provides to create a sustainable legacy in regeneration, sport, education and culture.

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We welcome applications from a fully diverse range of candidates, regardless of age, gender, ethnicity, sexual orientation, faith or disability. Please apply by 3rd December 2006. Further details of the role and how to apply can be downloaded from www.odgers.com/13438

Reference: SVS/SPC13438ST (or telephone +44 (0)20 7529 3080)

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